



HARITHA JANITH ATHUKORALA

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PERSONAL STATEMENT

Results-driven banker with six years of experience in financial services, specializing in relationship management, credit analysis, and retail banking. Proven track record of increasing customer satisfaction and driving revenue growth by delivering tailored financial solutions. Skilled in financial risk assessment and regulatory compliance, with a commitment to accuracy and attention to detail. Demonstrates exceptional interpersonal and communication skills to build trust and lasting client relationships. Seeking to leverage my expertise in a forward-thinking bank where I can contribute to strategic growth and exceed performance targets.

KEY SKILLS

- **Credit Analysis:** Expert in evaluating customer creditworthiness and conducting comprehensive risk assessments.
- **Financial Management:** Proficient in managing diverse credit portfolios, including leasing, hire purchase, and mortgage loans.
- **Leadership:** Demonstrated ability to lead teams and drive performance to meet finance targets.
- **Customer Relationship Management:** Strong focus on building and maintaining customer relationships.
- **Strategic Planning:** Skilled in developing and implementing strategies to enhance financial performance.
- **Technical Proficiency:** Proficiency in Microsoft Office Suite (Word, Excel, Powerpoint, Outlook), Xero Accounting.

PROFESSIONAL EXPERIENCE

Executive Officer

Sampath Bank PLC, Colombo, Sri Lanka (December 2018 – March 2024)

- Managed multiple administrative tasks and prioritized key success factors.
- Analyzed and reported on customer profiles and bank process.
- Contributed to achieving organizational goals through strategic initiatives.
- Earned recognition for outstanding performance in debt recovery and exceptional customer service.

EDUCATION

Master of Business Informatics (Reading)

ICL Graduate Business School – Auckland, New Zealand

BA (Hons) Professional Accounting

Coventry University – United Kingdom

Higher National Diploma in Business Management

National Institute of Business Management – Sri Lanka

Advanced National Diploma in Business Management

National Institute of Business Management – Sri Lanka

REFEREES

Indika Rathnayake

Finance Manager – Credit Union Auckland

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Geethika Ranasinghe

Branch Manager – Sampath Bank PLC, Sri Lanka

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